



## Virginia Housing Trends Statistics

As of December 31, 2009

Prepared by

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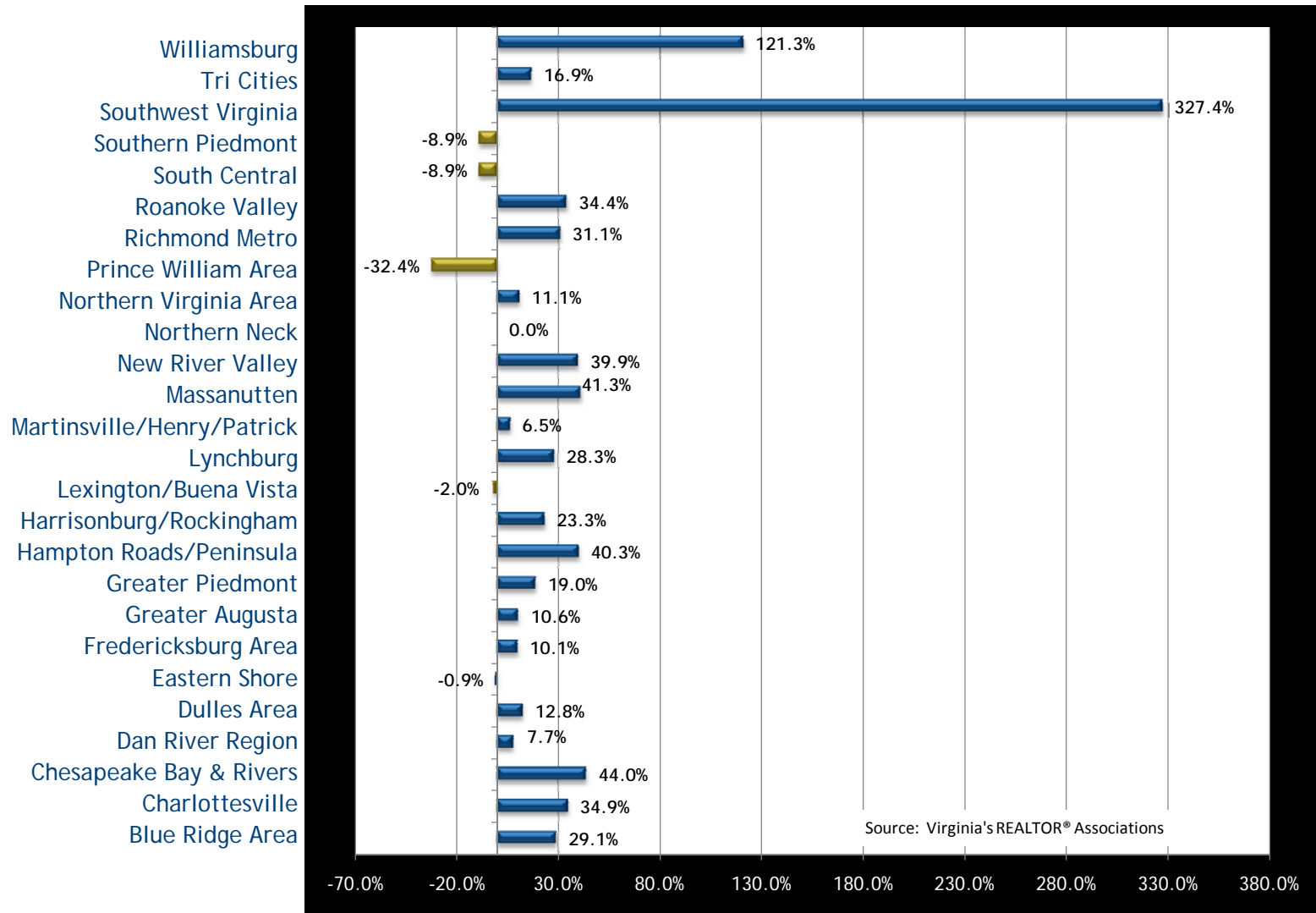


## Virginia Home Sales and Price Summary by Area: 4Q09 vs. 4Q08

LOCAL MULTIPLE LISTING SERVICES	Sales			Median Sales Price		
	4Q09	4Q08	% Change	4Q09	4Q08	% Change
Blue Ridge Area	514	398	29.1%	\$170,027	\$183,533	-7.4%
Charlottesville Area	700	519	34.9%	\$235,000	\$262,000	-10.3%
Chesapeake Bay & Rivers	180	125	44.0%	\$230,961	\$303,226	-23.8%
Dan River Region	181	168	7.7%	\$86,831	\$80,807	7.5%
Dulles Area	1,224	1,085	12.8%	\$340,956	\$308,539	10.5%
Eastern Shore	106	107	-0.9%	\$155,524	\$149,900	3.8%
Fredericksburg Area	959	871	10.1%	\$205,005	\$217,947	-5.9%
Greater Augusta	251	227	10.6%	NA	NA	
Greater Piedmont	457	384	19.0%	\$204,359	\$217,195	-5.9%
Hampton Roads/Peninsula	5,162	3,680	40.3%	\$211,000	\$220,000	-4.1%
Harrisonburg/Rockingham	212	172	23.3%	\$175,865	\$189,695	-7.3%
Lexington/Buena Vista	50	51	-2.0%	\$146,568	\$160,000	-8.4%
Lynchburg	449	350	28.3%	\$144,255	\$145,605	-0.9%
Martinsville/Henry/Patrick	114	107	6.5%	\$80,250	\$75,000	7.0%
Massanutten	154	109	41.3%	\$152,719	\$165,973	-8.0%
New River Valley	298	213	39.9%	\$160,000	\$159,900	0.1%
Northern Neck	154	NA		\$196,877	NA	
Northern Virginia Area	4,520	4,067	11.1%	\$371,179	\$345,454	7.4%
Prince William Area	1,943	2,874	-32.4%	\$213,980	\$172,477	24.1%
Richmond Metro	2,392	1,825	31.1%	\$197,715	\$212,172	-6.8%
Roanoke Valley	911	678	34.4%	\$148,671	\$159,025	-6.5%
South Central	72	79	-8.9%	\$120,792	\$109,399	10.4%
Southern Piedmont	41	45	-8.9%	\$94,232	\$115,353	-18.3%
Southwest Virginia	265	62	327.4%	\$125,439	\$129,702	-3.3%
Tri Cities	242	207	16.9%	\$148,858	\$157,459	-5.5%
Williamsburg	385	174	121.3%	\$256,000	\$287,212	-10.9%
<i>Totals/Averages</i>	<i>21,936</i>	<i>18,577</i>	<i>18.1%</i>	<i>\$245,392</i>	<i>\$268,303</i>	<i>-8.5%</i>
<i>3Q09 Totals/Averages</i>	<i>25,032</i>		<i>-12.4%</i>	<i>\$235,447</i>		<i>4.2%</i>

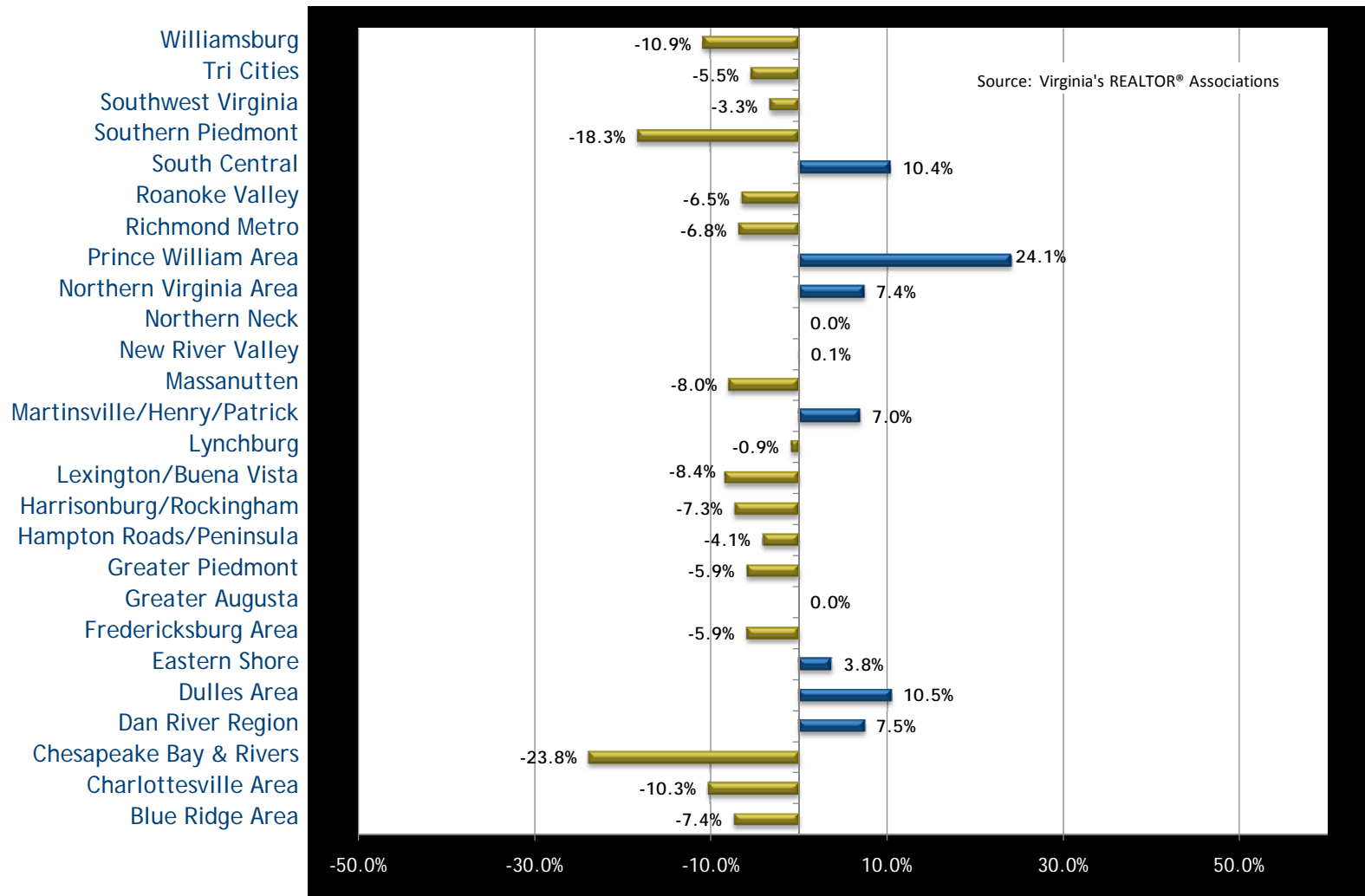


### Virginia Percentage Change in Sales by Area: 4Q09 vs. 4Q08





### Virginia Percentage Change in Median Sales Price by Area: 4Q09 vs. 4Q08





### 2009 Foreclosures by Area and Quarter

Association	1Q09	2Q09	3Q09	4Q09
Blue Ridge Area	536	594	639	530
Charlottesville Area	178	191	307	311
Chesapeake Bay & Rivers	71	93	61	86
Dan River Region	142	119	122	106
Dulles Area	1,088	1,138	1,333	972
Eastern Shore	17	23	23	10
Fredericksburg Area	1,413	1,336	1,389	1,188
Greater Augusta	37	46	24	40
Greater Piedmont	600	566	627	529
Hampton Roads/Peninsula	2,870	2,859	2,865	2,913
Harrisonburg/Rockingham	75	70	85	96
Lexington/Buena Vista	30	26	10	8
Lynchburg	94	102	44	99
Martinsville/Henry/Patrick	25	28	14	10
Massanutten	100	137	118	103
New River Valley	64	90	77	86
Northern Neck	14	13	12	8
Northern Virginia Area	3,431	3,805	4,688	2,788
Prince William Area	2,668	3,138	3,025	2,089
Richmond Metro	1,666	1,451	1,804	1,814
Roanoke Valley	347	474	399	362
South Central	66	62	40	50
Southern Piedmont	13	23	7	12
Southwest Virginia	39	23	16	16
Tri Cities	255	247	255	270
Williamsburg	93	159	137	151
<i>Total</i>	15,932	16,813	18,121	14,647
<i>Others</i>	12	14	14	21
<i>Virginia Total</i>	15,944	16,827	18,135	14,668

Source: RealtyTrac



### Virginia Percentage Change in Foreclosures by Area: 4Q09 vs. 3Q09

